



Office of the City Manager

CONSENT CALENDAR
March 21, 2023

To: Honorable Mayor and Members of the City Council
From: Dee Williams-Ridley, City Manager
Submitted by: Liam Garland, Director, Department of Public Works
Subject: Purchase Order: Nicholas K Corp dba the Ford Store San Leandro for Eight Ford Interceptor Hybrid Utility Vehicles

RECOMMENDATION

Adopt a Resolution satisfying requirements of City Charter Article XI Section 67.2 allowing the City Manager to participate in Alameda County bid procedures and authorize the City Manager to execute a purchase order for eight (8) Ford Interceptor Utility Hybrid vehicles with Nicholas K Corp dba the Ford Store San Leandro in an amount not to exceed \$496,454.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of eight Ford Interceptor Utility Hybrid vehicles will not exceed \$496,454 and includes CA tire fees and sales tax. Funding for the purchase of these vehicles is available in the FY 2023 budget for Equipment Replacement Fund (Account Code 671-54-626-723-0000-000-473-664120).

CURRENT SITUATION AND ITS EFFECTS

This purchase will replace 8 gas-powered existing vehicles that have reached the end of their planned useful life of 5 years with hybrid vehicles. They are needed by the City's Police Department's Patrol Division to provide public safety services in Berkeley. Vehicles are equipped with advanced safety features including 75 mph impact protections; side protection and cabin enhancements architecture; and structural reinforcements to protect officers while working. Vehicles being replaced include the following:

| Veh. # | Year | | Veh. # | Year |
|--------|------|--|--------|------|
| 1814 | 2016 | | 1818 | 2016 |
| 1815 | 2016 | | 1819 | 2016 |
| 1816 | 2016 | | 1820 | 2016 |
| 1817 | 2016 | | 1825 | 2016 |

Replaced vehicles will be turned into Equipment Maintenance for auction unless otherwise authorized by the City Manager.

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Failure to replace vehicles at the end of their planned useful life leads to higher operational expenses, decreased safety, increased pollution, decreased public safety service levels, and higher greenhouse gas emissions.

This purchase supports the City's Strategic Plan Goal of creating a resilient, safe, connected, and prepared City.

BACKGROUND

Throughout the year, each City Department pays its proportionate share into the Equipment Replacement Fund, which uses those funds to replace equipment at the end of its useful life. If a vehicle purchase request exceeds \$25,000, the Department of Finance General Services Division solicits bids or "piggybacks" off competitively bid contracts to ensure City Departments receive the best pricing.

City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process. On June 16, 2021, the County of Alameda General Services Agency released Request for Quotation (RFQ) No. 901979 for Vehicle Purchase. RFQ No. 901979 language required that the award goes to the qualified bidder with the lowest markup over the triple-net dealer invoice price. Triple-net price is the dealer's actual cost of the vehicles after all discounts, rebates, and deductions are applied. On July 27, 2021, one bid was received and opened and upon review by the evaluation committee, Nicholas K Corp dba the Ford Store San Leandro was determined to be a responsive responsible bidder and was awarded County of Alameda Purchase Order Contract (Master Contract No. 901979). The County of Alameda's bid procedures satisfies the procurement requirements of the City of Berkeley. The term of the Agreement between the County of Alameda and The Ford Store San Leandro is October 1, 2021 through September 30, 2024.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

The new vehicles will be powered by a 3.3l V6 direct-injection Hybrid Drive System offered by the Ford Motor Company in a Police Interceptor SUV Model. The Hybrid design will significantly reduce idle time, reduce fuel consumption, decrease carbon footprint and tailpipe emissions, and reduce maintenance costs.

In June 2020, the City Council received the Municipal Fleet Electrification Assessment. The assessment proposed to install 51 charging Stations with 100 chargers and upgrade all 129 vehicles in the light-duty fleet to EVs by the year 2030. Public Works (PW) has made significant progress toward the electrification of the City's municipal fleet by installing 31 charging stations with 61 chargers and transitioning the City's existing light-duty fleet. In 2020, there were 46 hybrids and 15 plug-in hybrid vehicles. Since then, PW has ordered and/or purchased 48 EVs (sedans and pickups), 26 hybrid SUVs for the Police Department, and 23 renewable diesel vehicles to replace gasoline vehicles. These improvements are moving the City's fleet

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towards a fossil-free goal and have reduced its consumption of traditional gasoline by 37% from its 2001 peak.

Public Works is on track to complete the conversion of the light-duty fleet to EVs by 2028, two years ahead of the assessment's schedule. Additionally, funding was allocated to the Public Works Capital Improvement Fund to construct charging infrastructure for the Corporation Yard. This project is currently in the design phase with anticipated construction beginning in the Fall of 2023.

RATIONALE FOR RECOMMENDATION

All City vehicles are due for replacement at the end of their recognized economic lifecycles. City departments that utilize fleet vehicles pay into the equipment replacement fund, which fully funds vehicle replacement as they reach the end of their lifecycle.

ALTERNATIVE ACTIONS CONSIDERED

None. The vehicles have reached the end of their lifecycle, and are funded for replacement.

CONTACT PERSON

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Greg Ellington, Superintendent, Department of Public Works (510) 981-6490

Attachment:
1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: NICHOLAS K CORP DBA THE FORD STORE SAN LEANDRO
FOR EIGHT FORD INTERCEPTOR HYBRID UTILITY VEHICLES

WHEREAS, eight (8) new Ford Interceptor Hybrid Utility vehicles are needed by the City of Berkeley Police Department, Patrol Division to provide public safety services in Berkeley; and

WHEREAS, equipment units 1814, 1815, 1816, 1817, 1818, 1819, 1820 and 1825 have reached the end of their lifecycle; and

WHEREAS, equipment must be replaced on a reasonable schedule that allows Police Officers to efficiently and effectively carry out their duties; and

WHEREAS, City Charter XI Section 67.2 allows the City to purchase goods without undergoing a competitive bid process if the City uses pricing obtained by another entity through a competitive bid process; and

WHEREAS, the County of Alameda General Services Agency bid procedures satisfy the procurement requirements of the City of Berkeley; and

WHEREAS, funding in the amount of \$496,454 is available in the FY 2023 Equipment Replacement Fund 671 (671-54-626-723-0000-000-473-664120).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a purchase order for eight Ford Interceptor Hybrid Utility vehicles with Nicholas K Corp dba the Ford Store of San Leandro in an amount not to exceed \$496,454.